

# NEW MARK FIRST POOL ASSOCIATION

## PROFIT AND LOSS

January - November, 2019

	TOTAL		
	JAN - NOV, 2019	JAN - NOV, 2018 (PY)	CHANGE
<b>Income</b>			
Clubhouse Rent	1,125.00	920.00	205.00
Pool Assessment	103,200.00	78,700.00	24,500.00
Pool Keys	100.00	325.00	-225.00
Regular Assessments	91,350.00	90,650.00	700.00
Services	105.00		105.00
<b>Total Income</b>	<b>\$195,880.00</b>	<b>\$170,595.00</b>	<b>\$25,285.00</b>
<b>GROSS PROFIT</b>	<b>\$195,880.00</b>	<b>\$170,595.00</b>	<b>\$25,285.00</b>
<b>Expenses</b>			
<b>Clubhouse</b>			
Cleaning/Supplies	131.85		131.85
Landscaping	65.79		65.79
Miscellaneous		585.18	-585.18
Repairs/Maintenance	1,264.00	1,354.41	-90.41
<b>Total Clubhouse</b>	<b>1,461.64</b>	<b>1,939.59</b>	<b>-477.95</b>
<b>Common</b>			
Accounting	4,400.00	4,800.00	-400.00
Bank Service Charges	59.00		59.00
Insurance	8,262.00	7,936.00	326.00
Legal	500.00	855.01	-355.01
Miscellaneous	741.99	17.00	724.99
Postage/Box Rent	45.00	179.00	-134.00
Supplies/Printing	596.13	253.22	342.91
Taxes	11.25	11.25	0.00
Telephone	906.28	450.95	455.33
Trash Removal	1,100.00	1,300.00	-200.00
Utilities	16,510.74	16,474.03	36.71
Website Expense	162.61	149.56	13.05
<b>Total Common</b>	<b>33,295.00</b>	<b>32,426.02</b>	<b>868.98</b>
<b>Grounds Expense</b>			
Greenway Mowing	17,120.00	11,685.00	5,435.00
Miscellaneous	226.77		226.77
Pond Treatment	4,015.00	4,745.00	-730.00
<b>Total Grounds Expense</b>	<b>21,361.77</b>	<b>16,430.00</b>	<b>4,931.77</b>
<b>Pool</b>			
Miscellaneous		273.32	-273.32
Permits	655.00	655.00	0.00
Repairs/Maintenance	80,534.71	39,771.03	40,763.68
Supplies/Chemicals	135.56		135.56
<b>Total Pool</b>	<b>81,325.27</b>	<b>40,699.35</b>	<b>40,625.92</b>
<b>Total Expenses</b>	<b>\$137,443.68</b>	<b>\$91,494.96</b>	<b>\$45,948.72</b>

	TOTAL		
	JAN - NOV, 2019	JAN - NOV, 2018 (PY)	CHANGE
<b>NET OPERATING INCOME</b>	<b>\$58,436.32</b>	<b>\$79,100.04</b>	<b>\$ -20,663.72</b>
Other Income			
Interest Income - Bank interest	73.39	35.93	37.46
Member Late Charges	13,811.86	5,745.00	8,066.86
Other Income	3,500.00	2,000.00	1,500.00
Paypal Fees	120.39	346.59	-226.20
<b>Total Other Income</b>	<b>\$17,505.64</b>	<b>\$8,127.52</b>	<b>\$9,378.12</b>
Other Expenses			
REFUND		0.00	0.00
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>NET OTHER INCOME</b>	<b>\$17,505.64</b>	<b>\$8,127.52</b>	<b>\$9,378.12</b>
<b>NET INCOME</b>	<b>\$75,941.96</b>	<b>\$87,227.56</b>	<b>\$ -11,285.60</b>